

Chemical distribution opportunities

Dear Partners,

Metafrax Trading Int. is currently working on extending our products portfolio in the range of industries incl. paints&coatings, printing inks, flame retardants, lubricants and resins.

We are striving to attract strategic partners (suppliers), who could nominate us as their distributor at certain markets (geographies and industries to be discussed).

What we can offer to suppliers:

- Transparency of sales strategies and techniques (supplier will know – where, which quantities and at which price are currently offered, which quantities can be projected for sales for the next month/quarter/year)
- Flexible system of payments for supplied products (including pre-financing of production or export), credit insurance (risk-management and payment guarantees)
- Well-functioning mechanism of communication with potential customers in 5+ languages (English, French, German, Italian, Spanish)
- Opportunity to set up a separate dedicated sales desk for your product (trader+operations)
- Introduction of your product at trade fairs
- Multimodal knowledge and experience in bulk and packed liquid and solid cargoes
- Capability of organizing door-to-door logistics from supplier to the end-user

We are welcoming any ideas of B2B cooperation, based on our existing trading infrastructure.

Will appreciate your feedback.

Feel free to contact us:

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